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Are You a Go-Getter?

Girl Scouts of Central Maryland's "I'M A GIRL SCOUT GO-GETTER" Contest

Girl Scouts of Central Maryland is issuing a **Go-Getter Challenge** to all registered Girl Scouts. It's an opportunity to use all the cookie program sales tools—old and NEW—to have crazy cookie sale success!

To win this challenge you can utilize the technology available through Cookie Club; the new Cookie locator App and the new Intuit credit card reader; or by sending texts ("I've got Girl Scout Cookies for sale!"), Tweets or making posts on Facebook to your friends and family.

Not into technology—NO PROBLEM—we know the tried and true method of knocking on neighbors' doors; calling friends and families letting them know you are ready and willing to take orders for their favorite Girl Scout cookies works too!

Here's the challenge...

Beginning on October 21st ...it's a day off from school and a great day to immerse yourself in the Girl Scout Cookie sale...

How to Keep Girls in Your Troop

A common problem troop leaders have is keeping girls in their troop, especially as they get older, and busier. Here is a list of ways you can keep girls active, engaged and interested in Girl Scouting.

- 1. Be enthusiastic** - Convey the fun and excitement of Girl Scouting.
- 2. Keep it modern** - Plan troop events that reflect the age of your girls. Update your troop meetings to talk about driving, maintaining healthy relationships, technology and other things that are important to older girls. Older girls are less interested in crafts and more interested in the world around them.

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Are You a Go-Getter?... continued from p. 1

We challenge ALL Girl Scouts to be “Go Getters” and sell an additional 20 boxes of cookies.

[Click here](#) to download a “Goal Getter” form, which you MUST use and fully complete in order to qualify for this challenge. All girls who sell enough cookies to fill the “Goal Getter” card will be entered in a drawing to **win an iPod Touch**.

Simply record your orders on the Goal Getter form and fax (410.358.9833), email (communications@gscm.org) or mail it to:

Go-Getter Cookie Contest
Girl Scouts of Central Maryland
Attn: Clarke Fitzmaurice
4806 Seton Drive,
Baltimore, MD 21215

Entries submitted by mail must be postmarked no later than **OCTOBER 31, 2011** to qualify for the contest and be entered into the drawing. The WINNER will be announced on the GSCM website by 5 pm on November 14, will appear in the November issue of the V.I.N.E. and will be listed on the GSCM website. The Winner will also be featured in the winter issue of GirlsWorld.

Be a GSCM Go-Getter!

With a little ingenuity and great new technology, selling Girl Scout Cookies couldn't be easier.

How to Keep Girls in Your Troop...continued from p. 1

3. Anticipate acceptance, hear objections, give alternatives - Be flexible in your troop meetings; do the activities the girls want to do. Let them decide amongst themselves what their goals for this troop year will be.

4. Pitch the benefits of the Girl Scout Gold Award - Girls who earn their Gold Award get all kinds of benefits. Colleges and employers love seeing the Gold Award on resumes. Also, any girl who has earned the Gold Award automatically raises one rank in any of the US military branches.

5. Offer Participation Options - Make sure girls and adults are aware of all the Pathways for participation, not just troops.

Free Programs on October 17

Join us October 17, 5 - 8 pm at Girl Scouts of Central Maryland's Urban Program & STEM Center as we celebrate Juliette Gordon Low's legacy and those who continue to embody her vision.

We are thrilled to honor Senator Barbara Mikulski, longtime Girl Scout, advocate and longest-serving female Senator and the second longest-serving female member in the history of the United States Congress, for her dedication to girls across the United States.

The event also includes a night of free Girl Scout programming. Discover all that Girl Scouts has to offer girls and women in the Girl Scouts of Central Maryland's Urban Program & STEM Center.

Sample a few of our innovative programs: science in the kitchen, rubber band powered cars, robotics and express yourself creatively in the groovy dance studio. Enjoy food made with Girl Scout Cookies by local chefs.

[Click here](#) to download an invitation to share with family and friends or just bring them along! [Click here](#) to register online.



What's on Your Cookie Calendar?



Now that your pre-orders are in did you know that you can continue to sell cookies? Are you a newly forming troop? You can participate too!

Using the **Goal Getter Order Form**, you can continue to take orders while we wait for the cookies to arrive. Your Troop Cookie Manager has these forms and should distribute them to all girls selling. Girls use the forms to keep track of the sales to people that they missed during the presale timeframe. Keep selling cookies through the end of the sale; be sure to bring your form when you make your deliveries because your customers will want MORE!

Pick up your Phone! Girls take a look at your order card from last year. Did you contact all your customers from last year? Why not pick up the phone and call your old customers! Develop a script and give your best customer a call. Chances are they are waiting for you to sell them cookies!

Rather not talk on the phone? Why not give the **Cookie Club** a try. It is a safe way to get people to promise to buy cookies using email. Have your

Troop Cookie Manager show you how!

Plan for your Cookie Booth: Cookie Booths are coming soon! What will you do to make the best Booth ever? Has your troop made a poster to show your goal? Troops that can talk about their goals sell more cookies. Use the goal chart to start the conversation.

Speaking of conversation starters – why not make **Troop Cookie Goal shirts** (or sweatshirts) to wear with your vests at the booth. Little Brownie Bakers has great ideas for Cookie Goal Shirts-[click here](#) to go to the webpage. (Once you have finished your shirts, take a picture and send it into GSCM. Pictures are always needed for cookie publications!)

Design your Cookie Caravan! Use your cookie mobile at your cookie booth or your Walkabout activity. It is a great attention getter not to mention that there is a contest with prizes!!! For more information on the CASH prizes [click here!](#)

Remember: The Cookie Program doesn't end until December 3, 2011!

Have fun selling!

The Girl Scout Law for Cookie Volunteers

As the Girl Scout Cookie program is now in full swing, it is a good time to reaffirm our commitment to the Girl Scout Law. At this time we can reflect how the Girl Scout Law will be our guide as we lead girls through the Cookie Program.

I am HONEST when I follow all the dates, deadlines and financial obligations outlined by GSCM for the Cookie Program. I am **FAIR** when I ensure that all girls have opportunity to participate in the Cookie Program.

I am CONSIDERATE when I share our unused cookie booth locations with other Service Units and **CARING** when I thank volunteers for their time and hard work to make this year's Cookie Program the best ever.

I am COURAGEOUS when I accept the job of Troop Cookie Manager, Service Unit Cookie Manager or Booth Sale Coordinator. I am **STRONG** when I strive to meet my responsibilities and ask for help when I need it.

I am RESPONSIBLE FOR WHAT I SAY OR DO when I clearly communicate the procedures for the Cookie Program and I am a good role model when I live the Girl Scout Promise and Law in my daily life.

I RESPECT MYSELF AND OTHERS when I meet the GSCM or Service Unit deadlines and communicate the benefits of the Girl Scout Cookie program; I am polite and encourage the girls to do the same.

I RESPECT AUTHORITY by following all the rules and procedures outlined by GSCM. I also respect the retailers that allow us to sell at their business, reminding others that it is a privilege that we are allowed to sell at these locations.

I USE RESOURCES WISELY when I rely on the expertise of others in my Troop, Service Unit and Council.

I MAKE THE WORLD A BETTER PLACE by encouraging the girls to participate and promote the Gift of Caring program.

I am A SISTER TO EVERY GIRL SCOUT when I remember that as a Girl Scout participating in the Cookie Program, my sisters and I help maintain our camps and facilities that provide life changing experiences to girls and make Girl Scouting possible tomorrow.

THANK YOU for helping girls do **GREAT** things!



SHARE Update

Welcome to another exciting year of Girl Scouting and the 2011 – 2012 Family SHARE Campaign. Just one month into the new campaign, and we are more than half way there, raising \$72,519 of the \$130,000 SHARE goal. Girl Scouts of Central MD is celebrating 50 years of building girls of courage, confidence and character who will make the world a better place. The family SHARE campaign is a great way for parents to say thank you for all that Girl Scouting does for their daughter by making an investment in a program that helps reinforce core values that will last a lifetime.

The Advancement Team would like to THANK all of our volunteers for your patience and feedback regarding the new donation options for FY 12. While any new transition can present challenges, each community did a fabulous job tracking donations, entering them online and following up with troop rosters.

There were three ways to make your family SHARE contribution this year. Registrants could make a gift online by selecting option 1 or option 2 or by mailing a contribution directly to Council. The family SHARE total is the sum of all three options through September.

Upcoming SHARE Planning Session

GSCM will be celebrating 50 years of developing girls of courage, confidence and character who will make the world a better place. The upcoming year will bring many new and exciting programs, events and fundraising opportunities. Join the Advancement Team, SHARE Coordinators and key volunteers on November 16th, as we prepare for a successful SHARE year.

By attending you can discover all that the new fiscal year brings, connect with other communities, and take action by equipping yourself with the knowledge and tools to help your community reach their 2011-2012 family SHARE goal.

Who: SHARE Coordinators, Service Unit Managers and Cluster Coordinators

When: November 16, 2011

Where: Seton Urban Program & STEM Center

Simply RSVP to Niakia Cheese, Annual Fund Manager, at 410-358-9711 or ncheese@gscm.org no later than November 9th so we can plan for snacks.

Planning Ahead: Year-End Charitable Support of SHARE

As each community plans for their winter festivities, we encourage you to consider the family SHARE campaign. Many parents are already making their year-end donations to charitable causes. This is the perfect time for families and friends to make a gift to SHARE. We are all part of the Girl Scout family and play an integral role in the development of programs that promote physical activity, health and fitness, civic responsibility and community involvement. Simply remind parents that their support, on so many levels, allows us to do just that and in doing so, we have the unique opportunity of playing a crucial role in the lives of girls in our community. So remember SHARE when planning end-of year activities and parent interactions. Here are some helpful talking points...

- When speaking to parents and volunteers, it is important to relate to them on a personal level. To begin your conversation, it may be helpful to ask questions, tell personal stories or simply explain why you donate to family SHARE.
- Know the facts! SHARE supports registered girls and does more than provide grants for girls. Without SHARE and the cookie program, the true cost of Girl Scouting would be \$194.15.
- Share a success story of your own – talk about a girl or troop experience that demonstrates the skills that Girl Scouts offers girls; including goal-setting, teamwork, and values. These are skills that girls will keep with them their entire lives.
- Tell about a specific activity your Service Unit or troop recently participated in. Explain how SHARE donations help support our camp properties and girl programs, and that proper maintenance is essential to girl and adult volunteer safety.
- The wide variety and depth of girl programming is impressive – stress that these programs cost much more than the fee requested and that they would not be possible without support from Girl Scout families.
- Conclusion – Remind parents that Girl Scouts is valuable to their daughters, family, troop and community. Please recognize this by giving back to help make Girl Scouting possible for generations to come.
- Pause then clearly state: “I know that everyone in the room values Girl Scouts because you are here today. Girls are only young once. Girl Scouts offers a supportive community and learning environment for girls to find new skills and interests, and to build strong values. The family SHARE campaign is a big part of making this possible. **For those who have made a 2012 gift, thank you. If you have not, please consider investing in Girl Scouts today.**”

Share Your Knowledge



Our Adult Learning Team needs to expand to meet the learning needs of our growing volunteer base. As a member of the Adult Learning Team you will inspire and empower others as they acquire new skills. Whether you are interested in facilitating outdoor program, Leadership Essentials and Grade Level trainings, or specific workshops, we need you! No prior experience is necessary – with the help of an experienced facilitator, we will teach you all you need to know.

If you know of anyone with training

Be a Distinguished Women's Shadow Girl!

“One of the many lessons that I learned was that if you have enough drive and faith, you can achieve anything.” ~ Meagan Tujda, 2011 Distinguished Women's Shadow Girl Scout

Every year, as part of GSCM's Distinguished Women's Award Reception, we honor five esteemed businesswomen from across central Maryland and, likewise, provide five Girl Scouts the opportunity to shadow them. As a Distinguished Women's "shadow," you will spend the day with one of our Honorees for an up-close look at how she manages her time, staff and responsibilities. We encourage all high school aged Girl Scouts to try out for this once in a lifetime opportunity! [Click here](#) to watch a video with last year's Distinguished Women's shadows.

Applications will be available online at www.gscm.org beginning **October 17, 2011** and due back by email or postmarked no later than **January 13, 2012**. Interviews will be conducted January 28, 2012 between 8:15 am and 1:15 pm at GSCM headquarters, 4806 Seton Drive. If you have any questions, you may contact Meghan Cornely at mcornely@gscm.org or by calling (410) 358-9711/243.

The Distinguished Women's Award Reception will be held Thursday, April 26, 2012, 5:30 to 8:30 pm at the Baltimore Country Club, Roland Park, MD.

Distinguished Women's Honorees will be announced soon.

Got Scouts?



Are you a new or current troop leader who needs new girls for your troop? Send us your name, troop number, email, and phone number. Once we have your information we can connect you with a list of parents from your area that you can contact about joining your troop! This opportunity is open to every troop leader, of any age level, in every location.

Rest assured we do not give out your information to parents who call looking for a troop. We will give you the information they have shared with us so you may call them about joining.

So, if you have some room in your troop and are looking for girls to fill the ranks, let us know! We will be more than happy to help.

Coming Soon!

New Technologies for Adult Learning

It's a world of technology and Adult Learning Services is working to make use of the many resources available for training today.

We are starting by offering a webinar on the new Girls Guide to Girl Scouting on October 27 from 7 – 7:45 pm. For those not familiar with the term, a webinar is an online presentation. Imagine attending a workshop from the comfort of your own home. Please use our online registration to sign up to participate. You will then be sent a link to the webinar registration site.

If you are a technology wizard and would like to assist the Adult Learning Team in developing more online resources, please contact Valerie Brooks at vbrooks@gscm.org or 410-358-9711, ext. 220.



Military-Connected Girls

Learning to be a leader is an important outcome of Girl Scouting; girls learn the important aspects of leadership through programs and activities they participate in. These skills are important for every girl but especially military-connected girls.

Girls from military families may strive to become a military member and serve with honor like individuals in their families. Girls in scouting, that win a Girl Scout Gold Award, are automatically given the next highest rank in military branches. Check out more information by [clicking here](#).

It is important that girls that are connected with these military families be able to continue girl scouting. I want to thank several troops throughout the Council that responded to our first call for troops willing to take military connected girls during any point in the year. We will continue to ask for troops throughout council that would be willing to take military-connected girls into their troop year round.

It can be difficult to move around so much, and what better way to

start your adventure in your new home than in a Girl Scout troop! Emily Penn, a new Membership and Community Specialist and our new Military Connected Girl Liaison, is working to compile a list of troops throughout our Council that would be willing to take these girls into their troop.

We all appreciate the service these men and women give to their country, what better way to say thank you than to support their girls by getting them connected with a troop right away. This will allow these girls to be able to get to know their new home with new friends immediately.

Please contact Emily Penn, Membership and Community Specialist and Military-Connected Liaison at epenn@gscm.org or 410-358-9711 ext. 216. Please provide your Service Unit number and your troop number. We appreciate all of you opening your arms and hearts to these girls as they adjust to their new homes!

2012 GSCM Encampment

Want to join in one of the biggest GSCM events of the year? All registered girls, from bridging Brownies through Ambassadors, are invited to our 50th Anniversary encampment. Next year marks the 100th Year Anniversary for Girl Scouting nationwide and 50 years for GSCM. With a focus on "Girl Scouting Through the Years," our 2012 GSCM Encampment will be held April 27 – 29 at Camp Conowingo. Girls will make new friends while enjoying Girl Scout camp traditions and new activities. To decide what those new activities will be, we need girls' input. That way, we can offer activities that are fun and exciting. If girls [click here](#) they can let us know what THEY want to do at the encampment.

In addition to troop leaders, we'll need dozens of volunteers to help with the activity stations, meal preparation and the check in/check out process. Spread the word to adults as well as Girl Scouts so that together we can have a wonderful event that brings hundreds of people together. Remember, we need girls' ideas. So, have them [click here](#) to vote for their choice of activities. If they are ready to register, [click here](#).

For more information on the encampment, or for volunteer opportunities, contact Stacy Tomaszewicz at stomaszewicz@gscm.org.

2012 PRUDENTIAL SPIRIT OF COMMUNITY AWARDS

Girl Scouts of Central Maryland is looking for girls to nominate for The 2012 Prudential Spirit of Community Awards program sponsored by Prudential Financial in partnership with the National Association of Secondary School Principals. The council can nominate girls in grades 5-8 and 9-12. Girl Scouts who have recently

earned their Girl Scout Silver and Girl Scout Gold Awards would be ideal candidates!

Girl Scouts can apply online at <http://spirit.prudential.com> or <http://www.nassp.org/spirit>. Applications must be submitted to Council by **November 1, 2011**. GSCM will then select one local honoree for Girl Scouts in grades 5-8

and one local honoree for Girl Scouts in grades 9-12.

All state-level honorees for 2012 will receive special recognition; the top high school and middle school volunteers will receive silver medallions, \$1,000 awards, and an all-expense paid trip to the nation's capital. The top 10 youth volunteers for

2012 will be announced at a ceremony in Washington, D.C.

Each will receive an additional \$5,000, a gold medallion, a crystal trophy, and a \$5,000 grant from The Prudential Foundation for a charitable nonprofit organization of their choice.



Volunteer Trainings

Here is a listing of courses for November and December. The schedule of courses can be found on our website – hover over the Volunteer tab, and then click on Training. As courses are added, they will be listed on the website. This site also lists a description of each of the courses. Please register by using our online registration link or use our Training Registration Form (08-1466). Please be sure your information is legible.

Registration closes a week before the scheduled class. If you have to cancel out of a course, please be sure to notify us as soon as possible so that anyone on a waiting list can be offered the spot. To receive the quickest confirmation, please provide your e-mail address. You will receive confirmation a week before the class.

If a course is full, we will notify you immediately.

Our spring schedule will be available in December.

New Enrichment Opportunity -- Webinar on the new Girl's Guide to Girl Scouting

Oct. 27 7 – 7:45 pm

Please use our online registration to sign up to participate.

Leadership Essentials

(pre-requisite - Meet & greet)

Nov. 2 7 – 10 pm

Clementine Peterson Activity Center

Nov. 6 9 am – Noon

GSCM Urban Program & STEM Center

Nov. 12 9 am – Noon

Clementine Peterson Activity Center

Nov. 28 6:30 – 9:30 pm

Slavie Bank, Bel Air

Dec. 2 7 – 10 pm

Clementine Peterson Activity Center

Daisy Grade Level

(pre-requisite Leadership Essentials)

Nov. 6 1 – 4 pm

GSCM Urban Program & STEM Center

Nov. 14 6:30 – 9:30 pm

Slavie Bank, Bel Air

Nov. 16 7 – 10 pm

Clementine Peterson Activity Center

Brownie Grade Level

(pre-requisite Leadership Essentials)

Nov. 6 1 – 4 pm

Clementine Peterson Activity Center

Nov. 9 7 – 10 pm

Clementine Peterson Activity Center

Nov. 30 6:30 – 9:30 pm

Clementine Peterson Activity Center

Junior Grade Level

(pre-requisite Leadership Essentials)

Nov. 6 1 – 4 pm

GSCM Urban Program & STEM Center

Nov. 12 1 – 4 pm

Clementine Peterson Activity Center

Teen

(pre-requisite Leadership Essentials)

Nov. 6 1 – 4 pm

GSCM Urban Program & STEM Center

Dec. 2 7 – 10 pm

Clementine Peterson Activity Center

First Aid

Dec. 1 6:30 – 10 pm

GSCM Urban Program & STEM Center

Bring a Friend to the VRC!

Come visit the Volunteer Resource Center (VRC) and see what exciting resources we have to offer. This month I would like to inform you of one of our Council's own program patches, the "Bring A Friend" patch. This program is designed to encourage Girl Scouts at all levels to share the Girl Scout experience with their friends and to show them all Girl Scouting offers.

Girl Scouts will fulfill requirements in order to earn the patch. The number of requirements will depend on the grade level of the girls. Once the girls have met all the requirements, the patches may be purchased at Juliette's Closet, GSCM Urban Program & STEM Center.

Interested? Contact the Volunteer Resource Center via email vrc@gscm.org or come in and visit at 4806 Seton Drive, Baltimore, MD 21215.

Going for the Girl Scout Gold

Seniors and Ambassadors haven't let the back-to-school rush stop them from working on their Girl Scout Gold Award Projects! There are already 86 Girl Scout Gold Award recipients for 2012 and it is only October!

Three of the 2012 recipients chose to focus their projects on the empowerment of other women and girls. Roxanne and Aloise Diedrich of Troop 1667, sponsored a women's soccer team in Guatemala; providing the players with all their necessary equipment. Check out their stories on the [GSCM Blog](#).

Meanwhile, Brianna Ridgely of Troop 1405, held etiquette lessons for young girls in her community in order to teach them how to respect themselves and others. All three ladies felt that their projects had a global impact.

Stay tuned for more 2012 Girl Scout Gold Award updates and highlights!

Upcoming Programs & Events

Online registration for all programs and training is now available.

Campfires

When:

Saturday, October 22
3 - 5 pm or 6 - 8 pm

Where:

Camp Ilchester

Who:

Daisies, Brownies, Juniors

Fee:

\$7 per person

Enjoy a Girl Scout tradition. An evening around a campfire with stories, skits, singing, and s'mores. Patch is included. For more information, e-mail: girlscoutcampfires@yahoo.com or call Delaney Suter-Powell at 302.349.5719.

Get Your Skate On!

When:

Saturday, November 5 or
Sunday, November 6
5:45 - 7:45 pm

Where:

Wheels in Odenton

Who:

Daisies, Brownies, Juniors

Fee:

\$8 per person

Are you ready for a Rockin' and Rollin' good time? Join us for the Annual 'Get Your Skate On' event. Have a blast with your friends as you skate and play roller games with a live DJ. Roller

skates and an event patch are included in the price of admission. All groups must provide enough adults to meet safety-wise requirements. This is not a drop off event. For more information, and to register, please visit www.gscmchalet2014.org email: rollerskating@gscmchalet2014.org.

Journey to Japan

When:

Friday, November 11 to
Saturday, November 12
6 pm - 9 am

Where:

Catonsville United
Methodist Church

Who:

Daisies, Brownies, Juniors

Fee:

\$15 per person

Registration Deadline:

November 1

Travel with us to Japan, the Land of the Rising Sun. We'll have fun earning a patch by learning about Japanese culture: festivals, arts, crafts, stories, language and more. Enjoy a Japanese snack on Friday. Breakfast on Saturday and a patch included. For more information, email journeytojapan2@yahoo.com or call Meg Weidman 410.788.5849.

Chit, Chat and Chew Your Way to a Healthy You!

A program for Cadette Girl Scouts Exploring the Health section of the new Journey Books

Are you feeling stressed out with life and school? Have you been spending more time in front of the TV than outside? Do you find that you often compare your body to others? If you have answered yes to any of these questions, it is OK! We all at one point in time, feel insecure about our bodies, neglect exercise, and overload our schedules. **Chit Chat and Chew your way to a Healthy You** will address ways to maintain a healthy lifestyle. Please join us this fall for three exciting weekends of bonding with your fellow peers to learn ways to keep a healthy body and mind. Please dress comfortably during these weekend seminars, as we will be up and moving! Hope to see you all soon!

Parents: Please be aware we will address sexual health briefly with participants during one of the seminars.

Seminar 1: October 29, 10 am - 2:30 pm
(I Love What I See Badge)

- Relationships
- Self-Esteem
- Body Image
- Coping Strategies

Seminar 2: November 12, 10 am - 2:30 pm
(Body Shop Badge)

- Physical Fitness
- Healthy Eating
- Sexual Health
- Personal Hygiene

Seminar 3: November 19, 10 am - 2:30 pm
(Juggling Life Badge)

- Family Dynamics
- Communication
- Time Management

To register for this event or for more information please contact Lauren Geskey lgeskey@gscm.org or 410-358-9711 ext. 218.

Be a Part of the 10th Annual eCybermission



The 2011-2012 year marks a significant milestone for eCYBERMISSION – the program will celebrate its 10th Anniversary as a leading Science, Technology, Engineering and Mathematics (STEM) competition for students in grades six through nine!

eCYBERMISSION is a free, web-based competition that is designed to share the importance of STEM education with the leaders of tomorrow and encourage them to understand the real-life applications of these subjects. Students compete for State, Regional and National Awards by working in teams of three or four, along with an adult Team Advisor, to identify a problem in their community and use the scientific method/inquiry or engineering design process to propose a solution.

Students on winning teams can receive up to \$8,000 in U.S. EE Savings Bonds. The 16 First-Place Regional Winning Teams will receive an all-expenses paid trip to attend the National Judging and Educational Event in Washington, D.C., in June 2012.

During this milestone year, eCYBERMISSION is determined to make this the best competition yet by boosting student registrations and encouraging participants to be even more innovative with their projects and how they apply STEM. With increased registrations, more students will have the opportunity to earn exciting rewards.

Be a part of eCYBERMISSION's 10th anniversary competition year by contacting Su Kim, GSCM STEM Program Specialist, at skim@gscm.org or 410-358-9711 ext. 265. Teams can register at www.ecybermission.com or by contacting Mission Control at 1-866-GO-CYBER (462-9237) or missioncontrol@ecybermission.com. **Students and Team Advisors have until Dec. 16, 2011, to register their complete teams.**

Juliette's Closet

4806 Seton Drive Baltimore, MD 21215
410.358.9711 Ext.202

5042 Ilchester Rd. Ellicott City, MD 21043
410.455.0542

Visit www.gscm.org for store hours and additional information. Shop online 24/7/365 at your own convenience!

Please note that both stores will be closed on November 1st (Tuesday) for software implementation. We will not be doing business at either store on this day. Thank you in advance.

Fall Back Into Savings

Wednesday, October 19, Free S&H on ALL orders placed 12:00 am-11:59 pm. Internet orders only. (No phone orders under any circumstances).

2nd Annual Spooky Saturday

Saturday, October 29, mark your calendars! It's PICK-YOUR-OWN-DISCOUNT DAY! Come to either one of our locations and save from 10-25% on your ENTIRE order! Offer only valid for one time use on one order. Only one per customer. (Must be present in store to qualify.)

October Patch of the Month

(**Save 50%** until end of month or supplies are gone)

Brownie- Art to Wear
Junior- Food Power
Cadette/Senior/Ambassador- Visual Arts (changed from last month due to shortage of other patch)
Sign- Sign of the World
Crest- Morning Glory

Black Friday

November 25th Free S&H on orders **\$50 or more** (before tax).

October Patch of the Month

(**Save 50%** until end of month or supplies are gone)

Brownie- Stitch it Together
Junior- GS in the USA
Cadette/Senior/Ambassador- Planet Power
Sign- Sign of the Rainbow
Crest- Lilly of the Valley